

AccountManager™

A CRM solution empowering manufacturers and representatives with robust software tools for managing today's complex customers.

Empowering Systems AccountManager™ puts the power of customer relationship management in the hands of your salespeople, giving them the tools they need to meet the challenges of the most complex sales environments. Designed specifically for manufacturers and representatives, the AccountManager has all the process support and industry terminology your salespeople expect and demand.

Salespeople can manage complex sales opportunities, generate quotations, register design wins and share information about customer accounts. They can manage and share contacts, activities, letters, email and more. Inside sales and customer service has access to the information they need to offer outstanding customer support and update principals' CRM systems. Sales managers get the information they need because salespeople find the solution so easy to use. Product marketing has access to the latest sales opportunities and special pricing requests.

The powerful technology of replication allows remote users to easily synchronize their data with the cloud, keeping them updated and informed. The AccountManager supports both Microsoft® Outlook® and IBM Notes® email.



Automate
Collaborate
Innovate



Empowering Systems

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Empower your sales team with a CRM solution designed specifically for Manufacturers and Representatives

- Increase sales by reducing sales cycles
- Improve customer satisfaction with real time information
- Increase productivity with an easy-to-use solution
- Update multiple CRM systems with Principal CRM Dashboard
- Manage sales opportunities and design wins
- Instantly produce manufacturer reports with the click of a button
- Generate and instantly email OEM and Distributor quotations
- Manage contacts, accounts, activities, calendars, email and letters
- Synchronize information with Apple® and Android® smartphones
- Supports Apple® iPad® tablets
- Integrates with Microsoft® Outlook® and IBM® Notes® email

empoweringsystems.com

AccountManager™

A powerful CRM solution that empowers manufacturers and representatives with software tools for managing today's complex customers.

Solutions

The solution is comprised of a core software product called AccountManager and a set of optional components that ensure the solution will fit the needs of your business.

The AccountManager provides contact management, opportunity management, design wins, sample requests, quoting, distributor registrations, forecasting, document libraries, competitive information and more. The AccountReporter™ adds professional reports, a report writer, charts and graphs harnessing the information stored in the AccountManager. SalesAnalysis™ integrates bookings (orders), billings (sales) and commissions, providing salespeople with a solution for analyzing sales information and producing forecasts. PartnerAccess™ extends the capability of the AccountManager to the web, allowing you and your manufacturer or representative partners to share real-time information over the Internet. AccountManager Mobile gives sales people the power of AccountManager and SalesAnalysis on Apple® iPad® tablet devices and the AccountManager App gives you the ability to manage your sales pipeline from your phone. The AccountManager gives salespeople the tools they need to compete in today's marketplace.

Platforms

Empowering Systems implements AccountManager on the Cloud giving you all the benefits of this powerful business tool without the need to purchase any software. We also provide web based training, data conversion, customization, ERP integration and user support services. Whichever solution you choose, Empowering Systems' unsurpassed service assures a successful implementation.

Summary

Empower your sales team with the AccountManager from Empowering Systems. As a manufacturer or representative it provides everything your team needs to share real-time information about your customers. The AccountManager ultimately reduces the cost of managing customer information, provides you with more up-to-date information and allows you to respond to customers faster than ever before. See our web site or call to hear about our limited time offer on solution purchases.

To find out more

To find out how Empowering Systems can help you implement this solution, contact us today at **1-888-297-2750**.

Specifications

AccountManager runs on Microsoft® Windows® clients with limited support for Apple® Macintosh®. Account Manager Mobile runs on Apple® iPad®, iPhone®, Android®. AccountManager is supported on the following platforms.

EMAIL

IBM® Notes® 9
Microsoft® Outlook 2010/2013/2016

CLIENTS

Microsoft® Windows 7/8/10

BROWSERS

Google® Chrome/Apple® Safari/Mozilla Firefox



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